



ASK 2015

Global Private Debt & Equity Summit

Looking for Fixed Income Substitute

May 13th, 2015
Conrad Seoul Hotel, Korea

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ASK 2015 Overview

ASK 2015 Global Private Debt & Equity Summit will accommodate a meeting and communicating place both for global fund managers and Korean institutional investors who are looking for overseas investment opportunities.

Types of Institutions	Number of Institutions				Survey Total	
	Private Debt	Private Equity	Infrastructure	Hedge Fund	Number	AUM (USD bn)
Total					67	1982
Experience	21	20	27	19		
Future Plan	29	26	30	16		
Pension and Mutual					24	810
Experience	15	13	16	13		
Future Plan	20	18	18	12		
Insurance					25	606
Experience	6	7	11	6		
Future Plan	9	8	12	4		

Event Highlights

The ASK conferences have evolved to become highly anticipated events in the industry. They bring together institutional investors across the region, fund managers around the world, and industry specialists.

As interest rate is historically the lowest level in Korea, Korean institutional investors think much how they can effectively build portfolio to deliver their objectives. According to global perspectives, it is likely that interest rates will increase and bond rally will not continue but timing is uncertain.

Korea's top-ten pension funds including the National Pension Fund will newly make overseas investment of record-high \$34.4 billion this year. With this new investment, the total balance of investment made overseas for these pension funds would be \$233 billion. This is interpreted as a move to turn their attention to alternative asset strategies over low-interest rate environment.

For Global Managers

- Global managers can find the appetites of Korean investors through various sessions and events:
 - 2 keynote speeches by NPS and Financial Services Commission
 - Top 20 LP (total AUM of \$ 1 tn) sessions on their status and future plans
 - VIP dinner with top 25 CIOs
 - LP session by 1 Thai investor and 3 Japanese investors

For Korean Investors



- GP presentations provide Korean investors with a good overview on various strategies and regions
 - Private Debt: US, Europe, Asia
 - Private Equity: China, Japan, Southeast Asia, Latin America
 - Global Infrastructure
 - US Commercial Real Estate Debt
 - US Hotel Financing
 - Asian Credit

Future Events

October (TBD)	Global Real Estate Summit
Monthly Round Tables (TBD)	Hedge Fund, Private Debt, Real Estate, Private Equity

Program

Simultaneous translation will be provided in English and Korean during the main program.












Program		
Time	Topic	
9:00~9:05	Opening Keynote Speech	 Kim, Ki Woong CEO The Korea Economic Daily
9:05~9:10	Welcoming Keynote Speech	 Yim, Jong Yong Chairman Financial Services Commission
9:10~9:15	Welcoming Keynote Speech	 Choi, Kwang Chairman & CEO National Pension Service
9:15~9:25	Organizer's introduction	 Song, IK Special Columnist, Chief ASK Officer The Korea Economic Daily
9:25~9:35	Can investing in sustainable & environmental sectors in Asia be profitable? - Climate change is one of the biggest threats to the world. The governments and private sector are seeking solutions. Is there a way in which investors can make returns from investing in emerging trends, threats and solutions? - Will emerging trends & technologies in the climate space be one of the biggest disruptive force in the coming decades?	 Prakash, Anand Managing Director, Asia Climate Partners Robeco
9:35~9:45	Venture Capital - Innovation Driven Alpha - The role of venture capital in the institutional portfolio - Why the returns justify the risk - Where to focus	 Seex, David Managing Director, Head of Asia Pacific Adveq Management
9:45~10:05	European Subordinated Debt – an Investor’s Perspective - Increasing market volatility - Rising interest rate environment - Impact of regulation on capital providers	 Doumar, Robin Managing Partner Park Square Capital Partners
10:05~10:15	Growth of the Private Debt Space within Europe: A Look into the Data - Direct Lending - A Fundamental Shift - Fund Formation Statistics	 Flanders, Ryan Head of Private Debt Products Preqin

Program	
Time	Topic
10:15~10:25	<p>The Great Bank De-Leveraging: Opportunities and Obstacles</p> <ul style="list-style-type: none"> - The Great Bank Deleveraging: a unique opportunity for investors to capitalize - Bank Capital Relief: a chance to take a different type of credit risk - With spreads so tight should I still invest in credit?
	 <p>Horvath, Paul Chief Executive Officer Orchard Global Asset Management</p>
10:25~10:40	<p>US middle market direct lending</p> <ul style="list-style-type: none"> - Differentiated Relationships for Diversified Deal Flow - Building and maintaining valuable industry relationships - Unique opportunities and deal flow
	 <p>Duff, Sean Managing Director Monroe Capital</p>
10:40~10:55	Coffee Break
10:55~11:25	<p>Big 3 life insurers: Samsung, Hanwha, Kyobo</p>
	 <p>Moderator Shin, Andrew Director, Head of Investment Services Towers Watson</p>  <p>Park, Sung Hyun General Manager Samsung Life Insurance</p>  <p>Roh, Cheul Gyu Team Head Hanwha Life</p>  <p>Cho, Hwi Seong Team Head Kyobo Life Insurance</p>
11:25~11:35	<p>Attractive Yields in U.S. Commercial Real Estate Debt</p> <ul style="list-style-type: none"> - Benefits of investing in debt versus equity - Focusing on high quality U.S real estate debt - Customizing returns from 5%-15%
	 <p>Kim, Jin Managing Director Talmage, LLC</p>
11:35~11:50	<p>US Hotel Investments:</p> <ul style="list-style-type: none"> - Travel / Demand Exploding - IRR and Yield Opportunities - Macro and Select Markets Overview
	 <p>Rush, Rick Senior Vice President Western US & Asia Hodges Ward Elliott</p>
11:50~12:00	<p>Is secondary market overheated?</p> <ul style="list-style-type: none"> - Market landscape and competition - Differentiating strategy from the market - Cost and benefits of targeted strategy
	 <p>Delgado-Moreira, Juan Managing Director, Head of International Hamilton Lane</p>
12:00~12:10	<p>Secondary and Co-Investment Market Overview</p> <ul style="list-style-type: none"> - Market update - Near-term and Future Opportunities
	 <p>Beaton, Kirk Partner Lexington Partners</p>
12:10~13:10	Networking Lunch
13:10~13:40	<p>CIOs of Major Korean Investor: Teachers' Pension, KDB, Mirae, GEPS</p>
	 <p>Moderator</p>  <p>Park, Min Ho CIO Teachers' Pension</p>  <p>Ahn, Si Hyoung CIO KDB Life Insurance</p>  <p>Choi, Seon Kyong General Manager Mirae Asset Life Insurance</p>  <p>Suh, Woncheol General Manager & Head of Alternative Investment Government Employees Pension Service</p>

Program

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Program		
Time	Topic	
13:40~14:10	<p>Investing in emerging market energy sector</p> <ul style="list-style-type: none"> - Compelling marketing opportunity - Clearly defined investment strategy - Process-driven risk mitigation 	 <p>Caesar, Torbjorn Partner, Head of Energy Actis</p>
14:10~14:30	<p>Evolution of global infrastructure space</p> <ul style="list-style-type: none"> - Why infrastructure? - What is the global infrastructure landscape? - How is the deal flow and what is the opportunity set? - Sustainable investment 	 <p>Latham, Danny Partner, Unlisted Infrastructure Investments First State Investments</p>
14:30~14:45	<p>The hottest place under the sun: investment opportunities in the US residential solar market</p> <ul style="list-style-type: none"> - Residential is the fastest growing solar market in the US, with a 41% CAGR over the past three years - Will explore how investors can profitably deploy capital in this dynamic sector 	 <p>Auerbach, Neil CEO/Managing Partner Hudson Clean Energy Partners</p>
14:45~15:00	<p>The Asia Credit Opportunity</p> <ul style="list-style-type: none"> - How large is the Asia credit market? - What is the growth of the Asia credit market compared to other markets? - What are the Asian credit idiosyncrasies? 	 <p>Shim, Jaewoo Managing Director Clearwater Capital Partners</p>
15:00~15:30	<p>General Insurers: Samsung, Dongbu, LIG, MERITZ, Hyundai</p> <div style="display: flex; justify-content: space-around; align-items: flex-end;"> <div style="text-align: center;">  <p>Choi, Yoon Kyung Senior Professional Samsung Fire & Marine Insurance</p> </div> <div style="text-align: center;">  <p>Yeo, Jun Ho Senior Portfolio Manager Dongbu Insurance</p> </div> <div style="text-align: center;">  <p>Kim, Byung Soo Team Leader LIG Insurance</p> </div> <div style="text-align: center;">  <p>Yang, Jung Yong Deputy General Manager MERITZ Fire & Marine Insurance</p> </div> <div style="text-align: center;">  <p>Choi, Min Yup Manager Hyundai Marine & Fire Insurance</p> </div> </div>	
15:30~15:45	<p>Opportunities in Southeast Asia: Equity and Mezzanine Lending</p> <ul style="list-style-type: none"> - Growth and demographics in Southeast Asia provide opportunities in real estate - Mezzanine Lending can produce equity like returns with secured debt protection 	 <p>Katimansah, Rai Director, Head of Southeast Asia Investments Phoenix Property Investors</p>
15:45~16:05	Coffee Break	
16:05~16:15	<p>Investing in China Private Equity</p> <ul style="list-style-type: none"> - Overview of China's Private Equity Market - Investment Opportunities - Case Study 	 <p>Schonberger, Stuart Managing Director CDH Investments</p>
16:15~16:25	<p>How to Generate Superior Returns in the World's Second Largest Economy</p> <ul style="list-style-type: none"> - China Macro: are the best days of China behind it? - PE Investment: where are the biggest market opportunities and challenges? - Credit-led PE: the largest market dislocation today 	 <p>Wang, Michael Managing Partner & President Abax Global Capital</p>

Program	
Time	Topic
16:25~16:30	<p>Chinese Venture Investment</p> <ul style="list-style-type: none"> -Rapidly increasing tech investment space -Opportunities in "tech-enabled" -Cross-border tech influences <p>IDG Capital</p>
16:30~16:40	<p>"Mid-Cap": The Most Promising Japanese Private Equity Product</p> <ul style="list-style-type: none"> -Mid-Cap PE Firms produce excellent returns through hands-on value creation methodologies. -Business succession deal flow is abundant in Mid-Cap market. <div style="text-align: right;">  <p>Kimura, Yuji Founder & CEO Polaris Capital Group</p> </div>
16:40~17:10	<p>Investors Panel: Resona Bank, Sompo Japan Insurance, AISIN Employees' Pension Fund, Muang Thai Life Assurance PCL</p> <div style="display: flex; justify-content: space-around; align-items: flex-start;"> <div style="text-align: center;">  <p>Moderator Nakamura, Emilie Senior Reporter MandateWire Financial Times</p> </div> <div style="text-align: center;">  <p>Koizumi, Takako Senior Investment Manager Resona Bank</p> </div> <div style="text-align: center;">  <p>Kuroda, Yasunori General Manager Sompo Japan NipponKoa Insurance</p> </div> <div style="text-align: center;">  <p>Ito, Takeshi Senior Portfolio Manager AISIN Employees' Pension Fund</p> </div> <div style="text-align: center;">  <p>Mokkhaveva, Sutee Executive Vice President Muang Thai Life Assurance Public Company</p> </div> </div>
17:10~17:20	<p>The Pacific Alliance: Latin America's preferred PE destination</p> <ul style="list-style-type: none"> - Sound market conditions in Colombia and Peru - Sectorial and business opportunities for PE <div style="text-align: right;">  <p>Vargas David, Pedro CEO/Managing Partner Alpac Capital</p> </div>
17:20~17:35	<p>Asian Private Equity/Debt Market</p> <ul style="list-style-type: none"> - Key industry trends - Where to put the money? <div style="text-align: right;">  <p>Chang, Joseph Principal Mercer Investments</p> </div>
17:35~18:05	<p>Top 2 Korean investors: NPS, Korea Post</p> <div style="display: flex; justify-content: space-around; align-items: flex-start;"> <div style="text-align: center;">  <p>Moderator Bok, Jayne Head of Sovereign Advisory, Asia Towers Watson</p> </div> <div style="text-align: center;">  <p>Yang, Young Sig Division Head National Pension Service</p> </div> <div style="text-align: center;">  <p>Korea Post</p> </div> </div>
18:05~	Networking Dinner

* Please note that the program is subject to change without prior notice.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Caesar, Torbjorn Partner, Head of Energy Actis



Torbjorn joined Actis / Globeleq Limited in 2002 and is the Co-Head of Actis's energy business. Torbjorn has 20 years of experience in the energy sector, most of it in emerging markets. At Globeleq Limited, he was directly involved in its initial acquisitions in Africa and Asia, overseeing all commercial, operational and business development activities in Africa, before being appointed as Globeleq Limited's CEO in 2006. Before joining Globeleq Limited, Torbjorn spent three years as an entrepreneur and chief executive of a leading niche technology company. Between 1987 and 1999, he held positions at ABB in power plant service, sales, development and finance. He holds a MSc in mechanical engineering from Chalmers University of Technology in Sweden and an MBA from IMD in Switzerland.

VIP Dinner

Fang, Pamela Director, Head of Investor Development Group Asia Actis



Pamela joined Actis in 2014 and leads fundraising and investor relations efforts in Asia. Prior to joining Actis, Pamela was Head of Business Development / Fundraising for CDIB International and worked at GE Capital as the senior investment lead focused on direct private equity investments. In addition to over 10 years of PE experience, Pamela held various senior roles doing business development, mergers & acquisitions, debt structuring and sales working at Morgan Stanley and Barclays Capital.

Speaker & VIP Dinner

Doumar, Robin Managing Partner Park Square Capital Partners



Robin Doumar has over 26 years of credit investing experience. Prior to founding Park Square in 2004, Robin spent 15 years at Goldman Sachs in New York and London, where he was Head of Workouts and Restructurings, Head of European Leveraged Finance and Head of European Mezzanine in the Principal Investment Area. During his time at Goldman Sachs, Robin worked closely with, recruited, trained and mentored many professionals who are now senior figures within the private equity and leveraged finance groups at leading financial institutions.

VIP Dinner

Dennison, Piers Head of Investor Relations Park Square Capital Partners



Prior to joining Park Square, Piers was Head of European Business Development for Providence Equity Partners, and Head of Investor Relations for Candover Partners Limited. Earlier in his career, Piers worked at the Boston Consulting Group, before which he was at S.G. Warburg. Piers received his BA and MA from St. John's College, Cambridge and his MBA with Distinction from INSEAD.

Speaker & VIP Dinner

Latham, Danny Partner, Unlisted Infrastructure Investments First State Investments



Danny joined the Unlisted Infrastructure Investments team at First State Investments in November 2007. He has responsibility for infrastructure investment funds and mandates globally, client relationship management and the origination and securing of new investment opportunities. He is also a member of the Infrastructure Executive Committee and the Investment Committee for EDIF, GDIF and WIIF. Danny has over 20 years of infrastructure investment experience. Throughout his career, he has held over 10 directorships with companies in the transport and utility sectors. He has also been Fund Manager for a number of infrastructure funds and client mandates over the last 10 years. Prior to joining, Danny was director of RREEF Infrastructure based in London, responsible for portfolio management, asset acquisition and asset management and Senior Partner and foundation member of AMP's infrastructure team. Danny has a Masters of Applied Finance and a Bachelor of Economics from Macquarie University, Sydney.

Speaker / VIP Dinner Delegate Biography

VIP Dinner

Tang, Vivian Director, Institutional Business, North Asia **First State Investments**



Vivian Tang is Director, Institutional Business, North Asia for First State Investments. Vivian has over 14 years of experience in asset management business. She is responsible for developing and deepening relationships with institutional investors and asset consultants in the region, having joined the firm in 2013. Vivian previously was the Director, Distribution, for Credit Suisse Asset Management, where she was responsible for the strategic planning, distribution activity and client relationships with institutional investors, private banks and third party distributors in Greater China. Prior to Credit Suisse, Vivian was the Senior Investment Specialist at INVESCO, and also held a few positions at HSBC Asset Management before. Vivian holds a Bachelor of Finance degree (First Class Honour) from the University of Hong Kong and is a CFA charter holder.

Speaker & VIP Dinner

Horvath, Paul Chief Executive Officer **Orchard Global Asset Management**



Mr. Horvath is Group Chief Executive Officer and Co-founder of Orchard Global Capital Group. Prior to co-founding the firm, Mr. Horvath was Global Head of Synthetic Credit Origination, Structuring and Distribution at Merrill Lynch from 2005 to 2008. From 1999 to 2005, Mr. Horvath was Global Co-Head of Structured Credit Distribution at JPMorgan, where he helped to grow the nascent credit derivatives market. Mr. Horvath began his career at the Federal Reserve Bank of New York, where he monitored the MBS market, and the bank and thrift sector. He received his BS in Economics and International Relations from Georgetown University and earned his MBA from Harvard Business School.

VIP Dinner

Tan, Jason Director **Orchard Global Asset Management**



Mr. Tan is a Director at OGAM. He is responsible for structuring, deal execution, client management and business development in Asia. Previously, Mr. Tan was at Morgan Stanley in Hong Kong where he led the fund solutions business in Asia within the securities division. He established and developed the fund-linked business through originating, structuring and marketing efforts throughout the region. Prior to this, Mr. Tan was instrumental in forming the structured funds business at HSBC Global Markets in London and expanding the business to Asia. Mr. Tan began his career at Allen & Overy LLP in London, specializing in the areas of structured finance and derivatives law. He received his MA (Hons) in Jurisprudence from Trinity College, Oxford University. Mr. Tan is a qualified Solicitor of England and Wales and an Advocate and Solicitor of the Supreme Court of Singapore.

Speaker & VIP Dinner

Katimansah, Rai Director, Head of Southeast Asia Investments **Phoenix Property Investors**



Mr. Katimansah has over 18 years of experience in real estate private equity and mezzanine lending and has completed transactions in major cities in Asia, the US, and the UK. Mr. Katimansah joined Phoenix from Titan Capital Asia, where he was the CEO for their REIT. Before that, he was a Managing Director at Parallax Capital Management and a Managing Director & Asia Co-Head of Standard Chartered's Principal Finance Real Estate group. Mr. Katimansah also worked at Wachovia as a Managing Director and the Head of the Southeast Asia real estate principal investments team; Mapletree Investments as Head of Financial Products, where he established real estate funds for Asia-wide mezzanine & Malaysia-focused opportunities, Lehman Brothers' Global Real Estate Group, and Capital Trust in New York City. Mr. Katimansah received his Master of City Planning from the University of Pennsylvania and BS in Architecture & Urban Planning from Cornell University.

Speaker & VIP Dinner

Beaton, Kirk Partner **Lexington Partners**



Mr. Beaton is a Partner of Lexington Partners and manager of Lexington's Hong Kong office. Mr. Beaton is engaged in the sourcing and evaluation of secondary purchases of Asian buyout, mezzanine, alternative and venture capital interests, and sourcing Asian co-investment opportunities for funds managed by Lexington. Prior to moving to Hong Kong in 2011 to open the Lexington office, Mr. Beaton spent eight years as an investment professional in London with Lexington. Mr. Beaton was previously an analyst in investment banking at Morgan Stanley.

Mr. Beaton graduated from the University of Strathclyde in Glasgow with an LLB (Honors) and Universität Hamburg and Universidad Complutense de Madrid with a European masters in economics and law.

Speaker / VIP Dinner Delegate Biography

VIP Dinner

Lee, John Yong Suk Vice President **Lexington Partners**



Mr. Lee is a Vice President of Lexington Partners based in the Hong Kong office. Mr. Lee is primarily engaged in the evaluation of secondary purchases of non-U.S. buyout, mezzanine and venture capital interests, and the origination of non-U.S. equity co-investments. Prior to joining Lexington in 2014, Mr. Lee was a vice president in investment banking at Morgan Stanley, where he executed a number of transactions for numerous corporate and financial sponsor clients during his eight-year career with the Asia Pacific Mergers & Acquisitions team.

Mr. Lee graduated from Princeton University with an A.B. in Economics.

Speaker & VIP Dinner

Shim, Jaewoo Managing Director **Clearwater Capital Partners**



Jaewoo Shim is a Managing Director of Clearwater and is a member of the Firm's Investment and Management Committees. Since establishing the Korea office in 2002, he has played a key role in building Clearwater's Korea presence including investments of more than \$500 million across 40 transactions in the region. Mr. Shim is currently based in Hong Kong and leads Clearwater's activities in Korea and Australia. Prior to joining Clearwater, Mr. Shim was with LG Insurance as an investment analyst.

Mr. Shim graduated from Yonsei University and holds an M.B.A from NYU's Stern School of Business.

Speaker & VIP Dinner

Auerbach, Neil CEO/Managing Partner **Hudson Clean Energy Partners**



Neil Auerbach is founder and Managing Partner of Hudson. Formerly, he was a Partner at Goldman Sachs & Co., where he co-founded the U.S. alternative energy investment business within the Special Situations Group. Prior to that, he worked in the firm's Debt Capital Markets and Credit Derivatives units.

From 1997-1999, he was Managing Director and Head of Structured Capital Markets at Barclays Capital. Mr. Auerbach was at Morgan Stanley from 1995-1997 as Principal (Co-Head) of a JV between the firm's Derivatives & Debt Capital Markets groups. Succeeding his tenure as tax attorney with McDermott, Will & Emery, Shearman & Sterling and Cahill Gordon & Reindel, Mr. Auerbach served as Branch Chief, Assistant to the Associate Chief Counsel of the Internal Revenue Service (1992-1994).

Mr. Auerbach has an LLM from New York University School of Law, a JD from Boston University School of Law, and a BS from the State University of New York at Albany.

Speaker & VIP Dinner

Rush, Rick Senior Vice President Western US & Asia **Hodges Ward Elliott**



Rick Rush joined Hodges Ward Elliott in 2014 as Senior Vice President Western US & Asia, having worked on the principal side of hotel investments since 2003. Rick has been directly associated with over \$2 billion of hotel acquisitions and business transactions that have resulted in over \$60 million in management and GP income. He started his career in hotel operations and has been associated with the direct management of nearly 100 hotels. Rick spends a significant amount of his time advising Asian clients seeking and involved in, cross-border investments in US hotels, and has developed relationships throughout Korea, China, Hong Kong and Singapore. A large number of these groups are publicly listed on Asian exchanges. Rick is particularly familiar with the New York, Washington, DC, Miami, Los Angeles and San Francisco markets.

Speaker & VIP Dinner

Duff, Sean Managing Director **Monroe Capital LLC**



Mr. Duff is the Managing Director of Institutional Relationships. He is responsible for all aspects of sales and marketing for Monroe Capital. Mr. Duff has over 14 years of experience in the alternative investment business including capital raising, investing in hedge funds, prime brokerage and investment talent sourcing. Prior to Monroe, Mr. Duff was a Director at Deutsche Bank within their Global Prime Finance group responsible for covering institutional investors in the Midwest and West coast as well as pensions and consultants in the US and Canada. Mr. Duff also served as Director of Marketing at Onex Credit Partners, has spent time at hedge funds Trout Trading Management and SAC, and at investment banking firms Morgan Stanley and Merrill Lynch. Mr. Duff earned his BBA with a concentration in Finance from The College of William and Mary.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Seex, David Managing Director, Head of Asia Pacific Adveq Management



David Seex is Head of Asia Pacific at Adveq. In this role he oversees the firm's business in the region with particular focus on business development. He is a director and responsible officer of Adveq Management (Hong Kong) Limited and a member of Adveq's Management Committee. Before joining Adveq David was CEO of RAB Capital in Asia. Prior to that he was Head of Citigroup Alternative Investments Asia and was a member of the founding management team serving on both the division's management and operating committees. His main responsibility was leading the build-up of the firm's investor franchise in the region. Over 15 years with Citigroup, David also served as a transactor in leveraged finance in London and New York and as Head of Restructuring Advisory in Asia. David also spent three years with United Distillers PLC as Head of Corporate Finance and as Commercial Development Director in Asia. David started his career in advertising, working for Saatchi and Saatchi in London. David has lived in Hong Kong for 19 years.

Speaker & VIP Dinner

Kim, Jin Managing Director Talmage, LLC



Mr. Kim is a Managing Director of Talmage and has over 15 years of experience in investing commercial real estate debt. Prior to joining Talmage, Mr. Kim was employed at Goldman Sachs where he was the global head of the Warehouse Lending Group and prior to that a Vice President in the Special Assets Group. He holds a JD from Yale Law School and a BS from UCLA.

Speaker & VIP Dinner

Vargas David, Pedro CEO/Managing Partner Alpac Capital



Pedro Vargas David is the CEO and founder of Alpac Capital. He has established deep roots in Colombia through his role as leader of two of the largest non-energy investments in Colombia in recent years, with more than 3.5 Bn USD of expected investment in the retail and industrial sectors. Throughout his career in the region Mr. Vargas David developed privileged access to decision makers in those countries due to the size and impact of previous investments as well as personal and business network. Previously, Mr. Vargas David was a McKinsey consultant in different offices with experience across several sectors (Banking, Insurance, Industrial and Public Sector). He also has an MBA from INSEAD and Executive Training from Harvard Business School and London School of Economics.

Speaker & VIP Dinner

Wang, Michael Managing Partner & President Abax Global Capital



Mr. Wang is responsible for the overall business management and investment activities at Abax and also focuses on the management of portfolio companies. He has over 17 years of professional advisory experience in China. Prior to joining Abax, Mr. Wang was a senior partner in McKinsey & Company and head of its Shanghai office and also was a member of McKinsey's global committee for electing partners. Michael is a known expert for performance turnaround at Chinese companies; he has assisted numerous Chinese companies in improving their performance via growth strategies, operational enhancement and organizational restructuring. Michael holds an MBA from the Wharton School of Business at the University of Pennsylvania and a BA from Southwestern University.

Speaker & VIP Dinner

Kimura, Yuji Founder & CEO Polaris Capital Group



Yuji Kimura founded Polaris in 2004 and has been helming the company as its CEO ever since. Polaris, a top buyout firm in Japan, mainly focuses on investments in Japanese mid-cap companies with business succession needs, and carve-outs from conglomerates, and has been achieving excellent track records during its 11 years since inception. Prior to founding Polaris, Mr Kimura was the General Manager of the Private Equity Department of Mizuho Securities, where he managed and successfully generated high performance on a number of private equity investments. Prior to joining Mizuho Securities, he worked for 16 years in the corporate banking and investment banking divisions at The Industrial Bank of Japan, Ltd. (IBJ). He received a BA in International Relations from the University of Tokyo, and an MBA from the Wharton School of the University of Pennsylvania.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Schonberger, Stuart Managing Director CDH Investments



Schonberger is one of the founding partners of CDH China Management Company Limited ("CDH Investments") and is the head of the firm's investor relations activities. He is the principal liaison between the investment team and the firm's over 100 global institutional investors and regularly participates in investment team meetings. Prior to the formation of CDH Investments, Schonberger was a Vice President in China International Capital Corporation's private equity group. From 1987 to 1994, Schonberger worked at The First National Bank of Chicago in New York providing corporate finance services to corporate clients. After leaving First Chicago, he returned to China to pursue entrepreneurial ventures from 1994 to 1998. Schonberger received his MBA from New York University's Graduate School of Business and B.A. from Wesleyan University.

Speaker

Prakash, Anand Managing Director, Asia Climate Partners Robeco



Mr. Prakash is a Managing Director and member of the Investment Committee at Asia Climate Partners ("ACP"). ACP is a new private equity platform launched by the Asian Development Bank, ORIX Corporation and Robeco Institutional Asset Management B.V. to target mid-market, growth oriented private equity opportunities in the clean energy, resource efficiency and environmental industry sectors in Asia. Prior to ACP, Mr. Prakash was a Partner and Managing Director of FE Clean Energy Group ("FE"). He helped establish FE as one of the premier clean energy private equity investors in Asia. Mr. Prakash led FE's efforts to invest in companies valued at over \$1.2 billion, covering diverse investments ranging from hydro power, wind power, solar power, biomass power, biofuels, waste-to-energy and energy efficiency. Mr. Prakash has a Bachelor's degree in Mathematics from St. Stephen's College in India, an Economics Tripos degree from St. John's College, Cambridge University and a Master's in Public Administration from Cornell University.

VIP Dinner

Kim, Ryan Chief Representative Robeco



Ryan Changwon Kim is Chief Representative of Robeco Korea. Ryan has 15 years of experience in finance and IT industry. Before joining Robeco, he was a Mercer's Investments business leader in Korea and was involved in advising on the full range of investment issues. He was a member of sovereign funds client unit and also served on Asia Pacific Ratings Review Committee. Prior to Mercer, he worked at Korea Investment Corporation for four years, of which he spent two years as an investment strategist where he worked on strategic and tactical asset allocation, and the remainder in a fund management team, where his major responsibility was managing 10 billion USD equity and fixed income fund of funds portfolio. Previously, he worked at Daewoo Securities as an equity analyst. Ryan holds a bachelor's degree in Business Administration from Seoul National University. Ryan also holds various professional designations, such as Chartered Financial Analyst and Financial Risk Manager.

Speaker & VIP Dinner

Delgado-Moreira, Juan Managing Director, Head of International Hamilton Lane



Juan is a Managing Director and Head of International at Hamilton Lane, based in the firm's Hong Kong office, where he oversees the firm's Asian and European investment activities and client relationships. Prior to joining Hamilton Lane in 2005, Juan was an Investment Manager at Baring Private Equity Partners Ltd. in London, where he focused on mid-market private equity in Europe. Previously, Juan held senior research positions at UK institutions such as the University of Essex and was a lecturer and Fulbright Scholar at Stanford University. Juan began his career as an analyst in Madrid at the SEPI (formerly known as Instituto Nacional de Industria). Juan received a Ph.D. in Research Methods/statistics and a B.A. in Political Science and Sociology from the Universidad Complutense de Madrid, Spain. He is a Chartered Financial Analyst, a member of the CFA Institute and the Securities Institute.

VIP Dinner

An, Sungji Steve Vice President Hamilton Lane



Sungji (Steve) is a Vice President in Hamilton Lane's Business Development Group, based in the firm's Hong Kong office, where he is primarily responsible for business development and client servicing for Korea-based clients. Prior to joining Hamilton Lane in 2014, Sungji worked for Neuberger Berman and Mercer Investment Consulting in Seoul. Sungji received a B.A. from Yonsei University in Korea, and he is a native Korean speaker.

Speaker / VIP Dinner Delegate Biography

VIP Dinner

Pahari, Boe Global Head of Managing Partner, Infrastructure Equity AMP Capital



Boe Pahari joined AMP Capital in March 2010 as Head of Infrastructure, Asia and Australia, before transferring to become Head of Infrastructure, Europe & the Americas, and then Global Head and Managing Partner, Infrastructure Equity in December 2014. He is responsible for our Australian and Indian infrastructure equity businesses in addition to the European and American businesses. Mr Pahari has over 20 years' experience in the industry, and has lead Principal, Advisory and Leading teams across Asia, North America and Europe. Mr Pahari is admitted as a Solicitor in Sydney, holds a Bachelor of Commerce and a Bachelor of Laws from the University of New South Wales and Master of Laws from the University of Sydney, Australia.

VIP Dinner

Li, Ellen VP, Head of Institutional Sales, Asia Janus Capital International Limited



Ellen Li joined Janus Capital in 2008 and is Head of Institutional Sales, Asia. In this role Ms. Li is responsible for spearheading Janus' institutional business (including Janus, INTECH and Perkins) across the Asia ex-Japan region. Prior to joining Janus, Ms. Li worked at AXA Rosenberg Investment Management in Singapore and Hong Kong, then Franklin Templeton in Hong Kong. She was the Sales Director at both investment management companies and she played a prominent role in building each firm's institutional business in Asia. Before that, Ms. Li spent three years at the Monetary Authority of Singapore where she served as Assistant Director in the Securities and Futures Supervision Department. Her responsibilities included reviewing and inspecting fund management companies and securities intermediaries in complying with regulatory requirements. Ms. Li obtained a B.Sc. in Business Computing and Information Technology from the University of Wales, UK and a M.Sc. (Econ) in International Economics, Banking & Finance from Cardiff Business School of the University of Wales, UK. She has over 16 years of financial industry experience

VIP Dinner

Choi, Man Yeon Managing Director BlackRock



Man Yeon (MY) Choi, Managing Director, is the Country Head of BlackRock Korea. Mr. Choi is responsible for overseeing and leading BlackRock Korea's business and driving its local market strategy across all client groups. Before joining BlackRock in 2014, he was the Head of Distribution at Schroders. At Schroders he was in charge of the entire distribution department including retail sales, institutional sales, product and marketing strategy. Prior to Schroders, he spent more than 15 years with Korea Investment Trust Company where he assumed a number of different roles including global investment, portfolio management, research and sales in Korea and in the US. Mr. Choi earned an MBA degree from Ajou University and a BA degree in Business from Chung-Ang University in Korea.

Speaker

Flanders, Ryan Head of Private Debt Products Preqin



Ryan is the Head of Private Debt Products at Preqin and is tasked with creating and maintaining the commercial and data related efforts within the alternative lending space. This currently includes, direct lending, mezzanine, distressed debt, venture debt and special situations. Preqin is the alternative assets industry's leading source of data and intelligence. He has been with Preqin for nearly 4 years and is a Chartered Alternative Investment Analyst (CAIA).

VIP Dinner

Loh, Huimin Senior Business Development Associate Preqin



Huimin Loh is a Senior Business Development Associate at Preqin, based in Singapore. Preqin provides extensive research and data on the entire global alternative assets industry, covering private equity, real estate, infrastructure, hedge funds and private debt. Preqin is an independent business with over 200 staff serving more than 12,500 customers worldwide.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Chang, Joseph Principal Mercer Investments



Joseph is a Principal of the Global Private Markets team and is based in Hong Kong focusing on Asian investment opportunities. He joined a firm acquired by Mercer in 2009 and has more than 10 years of private markets investment experience, both in direct and fund investments.

Joseph started his career in corporate finance with UBS Investment Bank in New York and Citigroup Global Markets in Hong Kong. As an investment manager of Sumitomo Corporation and EQT Partners, he was involved in numerous direct investments across the venture capital and buyout space in Asia.

Joseph received his bachelor's degree in business administration from the University of Michigan, USA

VIP Dinner

Oh, Elizabeth Principal Mercer Investments



Elizabeth Oh is a Principal within Mercer's Investments business. She is responsible for heading sales and relationship management with Korean institutional clients and leveraging the company's global investment services product offering on their behalf.

Elizabeth brings to Mercer more than 20 years of experience in asset management services sales and institutional investor relationship management, serving institutions in Korea and Japan.

Prior to joining Mercer, she was at Citibank Investor Services in Hong Kong for 6 years as Director, Regional Client Sales Manager with responsibility for developing the firm's business in Korea and Japan.

She also has extensive experience in the investment field and has worked for several corporations such as Mizuho Corporate Bank and Daiwa Securities.

Speaker & VIP Dinner

Park, Taejin Partner Samil PricewaterhouseCoopers



Taejin Park is a partner in the Financial Services Tax Group of PricewaterhouseCoopers Korea, and has over 14 years of experience advising international clients related to transaction advisory services and tax structuring.

He has extensive knowledge and experience in cross-border deals and structuring private equity, real estate and infrastructure transactions in close collaboration with PwC in other countries. He advises his clients in designing, establishing and implementing their inbound investments and provides tax services.

In addition, he specializes in tax planning strategies for both inbound and outbound investments in Korea, and focuses on minimizing the tax costs by establishing tax-efficient structures. Taejin currently advises alternative investment funds which include private equity funds, hedge funds, sovereign wealth funds, real estate funds, institutional investors, public pension funds and other international investors.

Panelist & VIP Dinner

Koizumi, Takako Senior Investment Manager Resona Bank



Takako Koizumi joined Resona Bank in 2009, where she acts as a gatekeeper for Japanese pension funds. She oversees alternative investments such as real estate and private equity. In particular, since 2013, she has been focusing on infrastructure fund investments where she conducts due diligence of managers and monitors funds. After graduating university, she started her career with Citibank in banking and M&A industry, after which she shifted directions to the real estate industry at CBRE, GE Capital, and Citibank. In regards to real estate, she has been involved in a wide variety of business such as advisory, acquisitions, securitization, and lending service. She received a B.A. in Economics from Aoyama Gakuin University, and is a Certified Real Estate Appraiser.

Panelist & VIP Dinner

Kuroda, Yasunori General Manager Sompo Japan NipponKoa Insurance



Yasunori Kuroda is a general manager of both the Investment Management Department in Sompo Holding (over ¥10 trillion assets) and the Investment Planning Department in Sompo Japan NipponKoa Insurance (over ¥7 trillion assets). He is in charge of asset allocation including alternative investments.

Its subordinate insurance company is one of the nation's largest insurance companies and one of the most aggressive investors among Japanese insurance companies. So it benefits from the weakening Japanese yen caused by Abenomics because its proportion of foreign assets within investment assets is the largest among Japanese property and casualty insurance companies.

Mr. Kuroda has 28 years of professional experience since he entered it after receiving his undergraduate degree from the Kobe University in Economics. He had been a fund manager in its subordinate asset management company for over 8 years and in charge of asset allocation and global bonds. He is a certified member of CFA.

Speaker / VIP Dinner Delegate Biography

Panelist & VIP Dinner

Ito, Takeshi Senior Portfolio Manager **AISIN Employees' Pension Fund**



Takeshi Ito is the Senior Portfolio Manager of Aisin Pension Employees' Fund. Ito has been supervising the investment and management of the pension's funds since 1998 when he joined Aisin Seiki Co., Ltd.

Ito started his career at Nomura Investment Management Co., Ltd (current Nomura Asset Management Co., Ltd) in 1991 as an economist who oversees macro-economic research mainly covering US and Europe. He also oversaw interest, currency exchange and asset allocation. From 1997, he reported directly to the CIO and was responsible for bond and stock markets, asset allocation and risk management.

Ito holds a B.A. in Political Science and Economics from Waseda University and is also a CMA, CIAA and CFA.

Panelist & VIP Dinner

Mokkhavesa, Sutee Executive Vice President **Muang Thai Life Assurance PCL**



Sutee Mokkhavesa is an Executive Vice President at Muang Thai Life Assurance - one of the leading life insurers in Thailand. He oversees Risk Management Department, Strategic Planning Department, and Competitive Intelligence Department. He is a consultant at various financial institutions such as the Government Housing Bank where he oversees the management of market and liquidity risk.

He has worked closely with the financial regulators in Thailand including the Bank of Thailand, The Securities and Exchange Commission and The Office of Insurance Commission. He assisted the OIC in implementing Thailand's first Risk Based Capital regime. Currently, he is involving in establishing the forthcoming Stress Testing Framework and developing the Risk Based Capital Phase II.

Sutee holds an MSci. Applied Mathematics and PhD. Mathematical Finance from Imperial College London. His current research interests include Quantitative Trading Strategies, Optimal Portfolio Allocation, Asset-Liability Management and Behavioural Finance. Currently, he teaches financial derivatives and risk management at Thammasat University, Thailand.

Moderator & VIP Dinner

Bok, Jayne Head of Sovereign Advisory, Asia **Towers Watson**



Jayne Bok, CFA joined Towers Watson in 2000 and is currently Head of Sovereign Advisory in Asia, based in Hong Kong.

She started her career at Towers Watson Korea with the Talent & Rewards Segment, where her clients were primarily from the financial sector. Jayne transferred to the Investment Practice in Hong Kong during 2004, returning to Korea in 2005 to set up a local investment team, which she has successfully built into the leading investment consultancy in Korea. She also serves as a core member of the regional team that covers influential funds in Asia, advising sovereign entities on their investment arrangements with a focus on strategy and alternative investments, returning to Hong Kong in 2013 to further expand this business. She also continues to remain actively involved in servicing Korean clients, working closely with her team on the ground.

Prior to her tenure at Towers Watson, Jayne worked with GE Capital's Business Development Team in Seoul. Jayne holds a BA in Business Administration from Yonsei University.

Moderator & VIP Dinner

Shin, Andrew Director **Towers Watson**



Andrew joined Towers Watson in 2012 and is currently Director of Investment Services in Korea.

Andrew commenced his investment career in Canada progressing through a number of roles including product development, research analyst and investment management. He returned to Korea in 2007 to take up a Global Portfolio Manager role at the Asset Management Division of Dongbu Insurance. Prior to joining Towers Watson in 2012, was also a Senior Manager at the Structured Finance Team within the Investment Banking Group at Hanwha Investment Securities.

Andrew holds a BA in Economics from Simon Fraser University in Canada and also holds various professional designations including the CFA Charter, FRM, CAIA and CMA designations.

Andrew is currently a member of Korea CFA Society, Vancouver CFA Society, Korea CAIA Society, and is a Certified Management Accountant (Canada).

Moderator & VIP Dinner

Nakamura, Emilie Senior Reporter **MandateWire Financial Times**



Emilie Nakamura is the Financial Times (MandateWire Asia)'s senior reporter. Her roles include covering the institutional investment activities across the Asia Pacific region and analysing investment opportunities across the spectrum of private equity and alternatives. Her coverage includes public pension funds, corporate pension funds, sovereign wealth funds, insurance firms, family offices, and banks across the region. Prior to joining the FT Group in Hong Kong, Ms Nakamura worked as a Research Analyst for the Asia Pacific Foundation of Canada, with a focus on capital markets, credit and currencies. She has a BA in economics and political science from Simon Fraser University in Canada.

